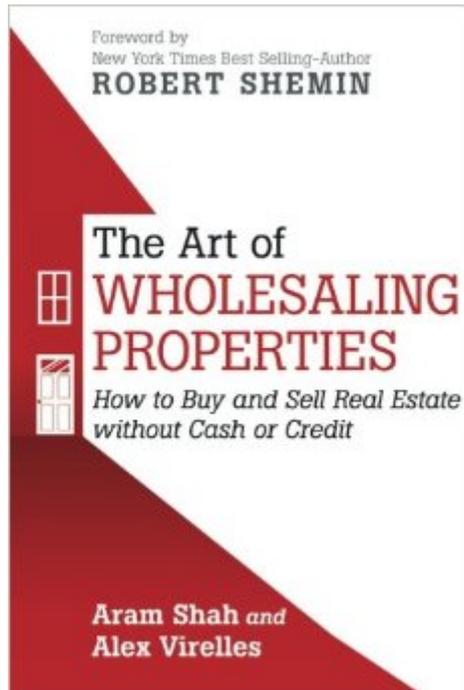


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# The Art Of Wholesaling Properties: How To Buy And Sell Real Estate Without Cash Or Credit



## Synopsis

The Art of Wholesaling Properties: How to Buy and Sell Real Estate without Cash or Credit distills the experiences of two of the nation's largest real estate wholesalers who, all told, have flipped over one thousand homes. Aram Shah and Alex Virelles present a step-by-step guide that explains how others may replicate their proven methods in their own wholesaling ventures. Reading this book will give investors the A-to-Z insights they need for cashing in on the fastest and most profitable ways to flip paper in the real estate market. Moving along a strategic step at a time, The Art of Wholesaling Properties explains how to

## Book Information

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## Customer Reviews

I am a real estate investor (full time) and real estate instructor. Most of the material i come across is basic. The game is for the authors to get you to go the seminar. However, this book actually has the seminar info and one on one training info all laid out. This is the first book i have seen that reveals everything for under \$20 price tag. I'm impressed.

This book is so informative and descriptive. I'm only half way through and it already has me so eager to implement the strategies outlined within. I'm very confident that I can have at least a deal or two closed within the next 60 days with what I've learned here. Great book! I'll vlog about my progress in a couple months!

So far the book is great and they give very useful information. People expect these things to tell you

step by step on what to do. This gives a good idea on how to get start and gives you some direction. You really are not going to know how to flip or wholesale until you actually start doing it

Finally a book that doesn't up sell you on a course or seminar. This book goes into details from what to say, how to say it, what car to pull up in, how to get the contract signed, how to find a cash buyer, how to put certain language in the contract, how to assign the contract etc. Also, sample forms and contracts are included. Great book for the serious investor. I highly recommend it!

I am extremely impressed with Art of Wholesaling by Shah and Virelles. There's a ton of value in this book. I read this book cover-to-cover. There are so many scripts and how-to-tactics i don't know where to begin. I feel overwhelmed. I never seen a book with real value like this usually the wholesaling books are just sales pitches on seminars. Fantastic Book!

This book gives valuable tidbits to realtors, rehabbers, new and experienced investors. I encourage anyone out there to make the best investment they can and buy this book BEFORE starting to dabble with wholesaling properties. This is one of the best books with NO FLUFF in Real Estate Market today.

After being a real estate agent for over 10 years i incorrectly assumed it was easier to make money brokering versus assigning contracts. I was mistaken. This is a great book that teaches real estate agents how to maneuver through the MLS to capture hidden gems through the MLS. Great read for realtors.

As a realtor and side investor that owns 5 single family homes i found this book to be THE BEST book on wholesaling to date. I couldn't put it down. Shah and Virelles really show you how to work the MLS and how to get motivated sellers to sign on the spot! WOW. A must read!

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